## REVENUE (+)

<table>
<thead>
<tr>
<th>Description</th>
<th>October 1 - September 2011</th>
<th>October 1 - September 2012</th>
<th>Present-Oct 2011</th>
<th>October 1 - September 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>TOTAL REVENUE From the College Presidents</td>
<td>$8,822</td>
<td>$18,460</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

## EXPENSES (-)

### SALARIES & FRINGE BENEFITS

### CONSULTANTS & SUBCONTRACTORS

- **IT & Website Support**
  - TCU Student Online Resource - Construction and Upkeep
    - From October 1 - September 2011: $2,118
    - From October 1 - September 2012: $2,620
    - Present-Oct 2011: $1,000
    - October 1 - September 2014: $1,000

- **Honoraria & Speaker Gifts**
  - Speakers for the Fall, Winter, and/or Spring Conference
    - From October 1 - September 2011: $3,000
    - From October 1 - September 2012: $0
    - Present-Oct 2011: $1,000
    - October 1 - September 2014: $3,000

- **Reimbursed Expenses - Consultants**
  - Kay Heatley and Larry - Designs for the ASC Website
    - From October 1 - September 2011: $1,228
    - From October 1 - September 2012: $0
    - Present-Oct 2011: $0
    - October 1 - September 2014: $0

**SUBTOTAL - CONSULTANTS & SUBCONTRACTORS**: $6,347, $2,620, $2,000, $4,000

### PARTICIPANT COSTS

- **Food & Beverage**
  - For the Fall, Winter, and/or Spring Conference
    - From October 1 - September 2011: $4,502
    - From October 1 - September 2012: $1,891
    - Present-Oct 2011: $3,000
    - October 1 - September 2014: $4,000

- **Other Participant Costs**
  - Winter Meeting 2014 DC Night Tour Charter Bus
    - From October 1 - September 2011: $0
    - From October 1 - September 2012: $1,450
    - Present-Oct 2011: $0
    - October 1 - September 2014: $1,450

**SUBTOTAL - PARTICIPANT COSTS**: $4,502, $3,341, $3,000, $5,450

### MEETINGS

- **Room Rental**
  - Conference Meeting Room Rental for Fall, Winter, and Spring Meeting
    - From October 1 - September 2011: $599
    - From October 1 - September 2012: $915
    - Present-Oct 2011: $1,000
    - October 1 - September 2014: $2,000

- **Equipment Rental**
  - Projectors, Microphones, Podiums, at Fall, Winter, and Spring Meeting
    - From October 1 - September 2011: $33
    - From October 1 - September 2012: $891
    - Present-Oct 2011: $100
    - October 1 - September 2014: $500

- **Meeting Expense - Other**
  - Unexpected Expenses from Fall, Winter, and Spring Meetings
    - From October 1 - September 2011: $0
    - From October 1 - September 2012: $0
    - Present-Oct 2011: $100
    - October 1 - September 2014: $1,000

**SUBTOTAL - MEETINGS**: $632, $1,806, $1,200, $3,500

### TELECOMMUNICATIONS

- **Conference Calls**
  - Conference Call Number - 451-8025
    - From October 1 - September 2011: $589
    - From October 1 - September 2012: $520
    - Present-Oct 2011: $150
    - October 1 - September 2014: $700

**SUBTOTAL - TELECOMMUNICATIONS**: $589, $520, $150, $700

### ADMINISTRATIVE

- **Postage and Delivery**
  - Sending Packages
    - From October 1 - September 2011: $71
    - From October 1 - September 2012: $0
    - Present-Oct 2011: $0
    - October 1 - September 2014: $100

- **Supplies**
  - Participant Gifts for the Spring Conference
    - From October 1 - September 2011: $2,023
    - From October 1 - September 2012: $550
    - Present-Oct 2011: $350
    - October 1 - September 2014: $2,000

**SUBTOTAL - ADMINISTRATIVE**: $2,094, $550, $350, $2,100

### INITIATIVES

- **2012 TCU Voting Initiative**
  - Awarded to IAIA and White Earth Tribal College
    - From October 1 - September 2011: $0
    - From October 1 - September 2012: $800
    - Present-Oct 2011: $1,100
    - October 1 - September 2014: $0

- **AIHEC Awareness Initiative**
  - Design and Send Posters to each Tribal College to Promote AIHEC
    - From October 1 - September 2011: $0
    - From October 1 - September 2012: $0
    - Present-Oct 2011: $1,000
    - October 1 - September 2014: $0

- **Annual Student Conference Sustainability Initiative**
  - Plan and Implement a Sustainability Initiative in Fall 2013 and Spring 2014
    - From October 1 - September 2011: $0
    - From October 1 - September 2012: $0
    - Present-Oct 2011: $0
    - October 1 - September 2014: $2,700

**SUBTOTAL - INITIATIVES**: $0, $800, $2,100, $2,700

### TOTAL EXPENSE

**$14,904, $9,637, $8,800, $18,450**

### NET REVENUE OR (EXPENSE)

**$-3,348, $8,822, $22, $10**

### NOTES

**Total Spent on AIHEC 40th Anniversary**

- **Speakers**: $1,000.00
- **Food and Beverage**: $3,000.00
- **Room Rental**: $1,000.00
- **Room Equipment**: $200.00

**Total - AIHEC 40th Anniversary**: $5,200.00